

4 — THE AGE, Saturday 10 November 1984

**Chandler & Macleod**  
25 Years of Consulting to Industry  
• 150 Pacific Highway, Suite 101  
• 150 Pacific Highway, Suite 101  
• PERTH: Suite 1, 200 Rundle Street, Perth 6000  
• Phone: 08/361 7023

### MARKETING SERVICES MANAGER

**Meaport Pty Ltd.** manufactures and markets, through a national dealer network, an extensive range of premium quality light machinery, such as domestic, commercial and industrial mowers, garden cultivators, hedge and shrub trimmers, wood burning heating units and rotary air pumps. The company has an enviable stability and record of market penetration. Location: Melbourne.

This new and stimulating opportunity has arisen to cope with a comprehensive marketing plan being undertaken by Meaport in Australia. Reporting to the Marketing Manager, the appointee will be responsible for all aspects of marketing support and administration on a national basis, but not in a purely "back office" capacity. The appointee will also be expected to maintain a very proactive and personal representation with dealers and end-users. To this end, some travel would be required.

Candidates will be expected to have had an involvement in market analysis and research, advertising, sales promotion, support, sales budgeting, forecasting and similar matters. A blend of formal training allied to experience in a marketing support role in either a service or manufacturing industry is desirable.

An excellent salary plus fully maintained vehicle are being offered for this interesting senior position.

Written applications in confidence, quoting ref. no. 1429 to Don Callahan at our New Office Telephone enquiries on 03/861 7023.

### PURCHASING & PLANNING OFFICER

**Electronics Manufacturing**  
Salary Package \$20, to \$26,000  
Our client, an electronics manufacturer, wishes to appoint a Purchasing and Planning Officer.

The person will be responsible for the sourcing and purchasing of bought-in components for control of inventory and for planning production. Candidates should have five years experience in a purchasing role in the electronics industry and a technical qualification in electronics. Experience in the following would be very desirable: production planning, inventory control and MRP systems.

This position is a much more challenging and has a broader involvement in the business than the typical purchasing role. It also provides an opportunity to join a very successful company which is part of a major international electronics group.

An attractive salary will be negotiated according to qualifications and experience.

Written applications in confidence, quoting ref. no. 1427 to Christine Warren at our New Office Telephone enquiries on 03/861 7023.

### WE WELCOME YOUR ENQUIRIES REGARDING THE FOLLOWING EXECUTIVE POSITIONS:

**MECHANICAL ENGINEER** - for Consulting Engineers in air conditioning field - Ref. No. 539  
**AIR-CONDITIONING ENGINEER** - with strong sales orientation - Ref. No. 540  
**STATE SALES MANAGER** - Grocery industry

### Hill Samuel

is seeking staff to assist in the development of a proposed new bank, to be known as **MACQUARIE BANK**.

In the merchant banking world Hill Samuel has established a reputation for innovation and professionalism in both established and completely new markets, while retaining the balance of financial conservatism.

This organisational climate is an important background in establishing the proposed new bank, which will bring the same commitment to excellence and professionalism to the trading banking market.

Hill Samuel offers the opportunity for people in a trading banking environment to introduce a new approach to this dynamic and exciting market. The person selected for this senior banking appointment will be responsible for the following:

**MANAGER MELBOURNE HEAD OFFICE BRANCH**  
The major challenge is to be actively involved in building up the new bank through a primary role in setting up and subsequently controlling the operation of the Melbourne Head Office Branch, to be established in the central business district. The incumbent will be required to give significant input to the strategic direction of the business.

There will be particular emphasis on business development through leading activities with the Manager playing a key part in client liaison and the financial products and services developed for a selected client base.

Another important factor is demonstrated leadership ability, important in leading centrally selected staff into a cohesive functional unit who will maintain the highest standards of customer service.

We seek someone with good breadth of experience in trading banking, including strong performance in branch and head office areas. Exposure to the more specialised corporate and international banking areas would be an asset. The person selected for this senior banking appointment will be responsible for the following:

• The person should be a person of initiative, with a strong sense of responsibility and the capacity to set goals, priorities and structure together for a branch banking operation.  
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Applications to the address or direct confidence to Lynette Franklin or Geoff Payne at PO Box 712, Crown News 2008, quoting ref. no. 1046. Interviews will be arranged in Melbourne.

**Chandler & Macleod Consultants**  
Executive Selection Division  
150 Pacific Highway, Glenview 2065  
Telephone 021 438 1553

## Toxic waste control gets new priority

By KATE LODGE

CANBERRA — The Federal Government yesterday announced a new strategy for the disposal of hazardous waste at a time to support efforts to control the use of industrial chemicals.

Outlining a proposed strategy to deal with hazardous waste, the Environment Minister, Mr Cohen, announced measures aimed at ensuring that hazardous waste is properly disposed of.

Mr Cohen said that there were thousands of tonnes of irretrievable chemical waste in storage around Australia and much of it was in the hands of small businesses. He said that the Government was responsible for the control of hazardous waste.

Mr Cohen proposed a national system to monitor and track hazardous waste from cradle to grave. He said that the system would be based on a national register of hazardous waste.

He said: "I am also concerned that the current system of hazardous waste disposal is inadequate. It is time to review the system and to ensure that it is fit for the future."

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## Allowance row disrupts return to work at Portland

By MICHAEL GILL

REVENUE of work at the Portland aluminium smelter has been disrupted by a dispute over allowances for overtime work.

The dispute, which has been ongoing since the start of the year, has caused a significant disruption to the smelter's operations.

The smelter, which is one of the largest in the world, has been forced to shut down several of its production lines.

The dispute is over the payment of allowances for overtime work. The workers claim that they are not being paid enough for the extra hours they work.

The smelter's management has refused to pay the allowances, claiming that the workers are not entitled to them.

The workers have threatened to go on strike if their demands are not met. The smelter's management has warned that it will take legal action if the workers do so.

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## A campaign cruise for the Premier

By SIMON CLARKE

THE PREMIER, Mr Cain, will be the first to start the Federal election campaign when he leads a "cruise" of the "Cruiser" to launch Victoria's bid to become a regional superpower.

The "cruise" will be a series of visits to regional centres, including Melbourne, Geelong, and the Murrumbidgee region. The Premier will be accompanied by a large entourage.

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### THE AGE We were wrong

A review in "The Age" yesterday of the recent Victorian election results was a good example of the newspaper's commitment to accuracy and fairness.

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### Court dismisses nurses' complaint

Complaints of threatened breach of the peace placed before the Melbourne Magistrates Court by two nurses were dismissed yesterday.

The nurses, who were employed at the Royal Melbourne Hospital, had filed a complaint with the court against the hospital's management.

The court found that the nurses' complaint was not a breach of the peace. It was a good example of the court's commitment to accuracy and fairness.

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